

APPLICATION
FOR
UNITED STATES LETTERS PATENT
ENTITLED

INTERACTIVE PRODUCT SELECTOR WITH FUZZY LOGIC ENGINE

TO WHOM IT MAY CONCERN:

BE IT KNOWN THAT Kevin B. Coleman of 33 Pearson
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invented certain new and useful improvements entitled as
set forth above of which the following is a specification:

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INTERACTIVE PRODUCT SELECTOR WITH FUZZY LOGIC ENGINE

CLAIM OF PRIORITY

This application claims priority to and is a continuation-in-part to application U.S.S.N. 09/615,177 entitled "Interactive Product Selector", filed on July 13, 2000, naming Kevin B. Coleman as inventor, the contents of which are herein incorporated by reference, wherein U.S.S.N. 09/615,177 further claims priority to U.S. Provisional Application 60/209,228, entitled "Interactive Product Selector", filed on June 2, 2000, and naming Kevin B. Coleman as inventor, the contents of which are also herein incorporated by reference.

CROSS-REFERENCE TO RELATED APPLICATIONS

This patent application is co-pending with a related patent application entitled "Interactive Product Selector With Inferential Logic Engine" naming the same inventor as this patent application.

BACKGROUND OF THE INVENTION

(1) Field of the Invention

This application relates to fuzzy logic, and more particularly, to an interactive, Web-based product selector

that utilizes fuzzy logic to assist online shoppers or consumers with purchasing decisions.

(2) Description of the Prior Art

Online shopping for goods and services on the Internet, and its graphical offspring, the World Wide Web ("Web"), is growing at a tremendous rate. An increasing number of retailers, and more recently, manufacturers, offer products and service over the Internet. Furthermore, even when purchases are through more traditional "brick-and-mortar" retail outlets, consumers frequently research products online prior to the purchase event.

Various Web sites have been developed in an attempt to address online research and purchasing. In the case of manufacturer's direct sales through the Internet, one or more pages may be provided through which a consumer may specify product features. As a significant disadvantage, these sites constrain an online shopper to a single product source, i.e., the manufacturer. Other sites, such as "Active Buyer's Guide", aggregate products from various sources within a category, and walk a consumer through a series of trade-offs between product features and costs. As a significant disadvantage, such sites force a consumer to explicitly weight importance of various feature

selections, and require navigation through a series of separate HTML pages. This may significantly detract from the consumer's shopping experience since it is time consuming, and since it may burden a shopper with a series of difficult decisions.

There remains a need for an interactive product selector for use by consumers of goods and services that provides a positive user experience while providing valuable guidance to the user during a selection process.

SUMMARY OF THE INVENTION

In accordance with the principles of the invention, there is provided an interactive product selector for assisting customers with purchasing decisions. A single page can be presented to a user that includes feature selections to be made by the user. A panel within the page may be dynamically updated to provided suggestions and guidance concerning each feature selection without requiring a new page to be transmitted to a client device. Further, a user session can be tracked, and fuzzy logic applied to include information about changes in feature selections so that this information can assist in generating a product set. The product set, which includes products satisfying user-specified criteria in varying

degrees, can then be reviewed in detail. The product selection session can culminate in fulfillment of a customer order, for example, the purchase of a product or service via a communications network such as the internet.

In one embodiment, fuzzy logic can assist in matching user preferences to products by measuring user requirements and associated changes in those requirements during a product selection process. A fuzzy logic embodiment can identify products most closely matching the product definition indicated by the consumer's explicit and implicit purchase decision criteria that include feature and attribute requirements and/or preferences and tradeoffs that the user or consumer is willing to make regarding those features and/or attributes. The consumer's purchase decision criteria can be determined by the system through an algorithmic interpretation of the users interactions with the Interactive Product Selector.

In an embodiment, the disclosed methods and systems associate user-selected criteria on a page to products on the page by providing at least one user criterion with a selection scheme to a user, receiving the user's option selections, assigning membership grades to option selections based on the selection order of the

options, relating the option selections to products, and forming a master membership grade for the products based on the membership grades of the option selections related to the products. The user can then be presented with the products according to master membership grades, wherein in one embodiment, the highest master membership grade represents the product most closely matching the user's requirements. In an embodiment, the user criterion can be in the form of purchase decision questions that can be individual value selections within HTML form objects, for example, radio buttons or check-boxes.

BRIEF DESCRIPTION OF THE DRAWINGS

The foregoing and other objects and advantages of the invention will be appreciated more fully from the following further description thereof, with reference to the accompanying drawings, wherein:

Fig. 1 shows a schematic diagram of the entities involved in an embodiment of a method and system disclosed herein;

Fig. 2 shows a block diagram of a preferred embodiment of a server;

Fig. 3 shows a home page according to the principles of the invention;

Fig. 4 shows a product selection page according to the principles of the invention;

Fig. 5 shows a product selection page according to the principles of the invention;

Fig. 6 shows a product set selected according to the principles of the invention;

Fig. 7 shows a product set revision page according to the principles of the invention;

Fig. 8 shows a process for selecting products according to the principles of the invention; and

Fig. 9 shows a product set generation process according to the principles of the invention.

DESCRIPTION OF THE ILLUSTRATED EMBODIMENTS

To provide an overall understanding of the invention, certain illustrative embodiments will now be described; however, it will be understood by one of ordinary skill in the art that the systems and methods described herein can be adapted and modified to provide systems and methods for other suitable applications and that other additions and modifications can be made to the invention without departing from the scope hereof. For example, the illustrated methods and systems include an online product selector for consumer products and an online product

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selector for financial products. However, it will be understood by those of ordinary skill in the art that the methods and systems described herein can be suitably adapted to other business categories such as insurance products, services, or any other business wherein a purchaser may select between a number of different products or services within a category. The methods and systems described herein are particularly suitable to those businesses where a consumer may require explanation or assistance in distinguishing between a number of options for a product feature. The terms "product" and "service", as used herein, are intended to and shall be understood refer generally to products, goods and/or services, unless a particular meaning is otherwise specifically stated.

Figure 1 shows a schematic diagram of the entities involved in an embodiment of a method and system disclosed herein. In a system 100, a plurality of clients 102, servers 104, and providers 108 are connected via an internetwork 110. It should be understood that any number of clients 102, servers 104, and providers 108 could participate in such a system 100. The system may further include one or more local area networks ("LAN") 112 interconnecting clients 102 through a hub 114 (in, for

example, a peer network) or a local area network server 114 (in, for example, a client-server network). The LAN 112 may be connected to the internetwork 110 through a gateway 116, which provides security to the LAN 112 and ensures operating compatibility between the LAN 112 and the internetwork 110.

In one embodiment, the internetwork 110 is the Internet, and the World Wide Web provides a system for interconnecting clients 102 and servers 104 through the Internet 110.

An exemplary client 102 includes the conventional components of a client system, such as a processor, a memory (e.g. RAM), a bus which couples the processor and the memory, a mass storage device (e.g. a magnetic hard disk or an optical storage disk) coupled to the processor and the memory through an I/O controller, and a network interface coupled to the processor and the memory, such as modem, digital subscriber line ("DSL") card, cable modem, network interface card, wireless network card, or other interface device capable of wired, fiber optic, or wireless data communications. One example of such a client 102 is a personal computer equipped with an operating system such as Microsoft Windows 95, Microsoft Windows NT, or Unix and its

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variants, along with software support for Internet communication protocols. The personal computer also includes a browser program, such as Microsoft Internet Explorer or Netscape Navigator, to provide a user interface for access to the Internet 110. Although the personal computer is a typical client 102, the client 102 may also be a workstation, mobile computer, Web phone, television set-top box, interactive kiosk, personal digital assistant, or other device capable of communicating over the Internet 110. As used herein, the term "client" is intended to refer to any of the above-described clients 102, and the term "browser" is intended to refer to any of the above browser programs or other software or firmware providing a user interface for navigating the Internet 110.

In one embodiment, the client 102 is an Internet enabled television set-top box, such as that sold by WebTV. In this embodiment, the client 102 may include, for example, a wireless keyboard and a wireless mouse, or some other graphical user interface device, communicating with the set-top box over an infrared communication link. Such a client 102 may be connected to the internetwork 110 through the cable television infrastructure, with a data back channel used for communication from the client 102 to

the internetwork 110. An Internet point-of-presence may be established at a cable head-end, or at some other location within the cable television infrastructure. In this embodiment, navigation to an interactive product selector page may be similar to, or identical to, navigation as described below for any other client device.

Alternatively, a separate interface and/or site may be provided. This may have particular applicability where, for example, a set-top box does not include software or hardware for receiving plug-ins and other supporting software that might be required to render a particular page.

One embodiment of a client 102 may be a Wireless Access Protocol ("WAP")/Wireless Markup Language ("WML") device. Such a client 102 may be connected to the internetwork 110 through a direct connection to a WAP/WML server that is configured to respond to WML requests with WML compatible content, or the client 102 may be connected to the internetwork 110 through a WAP/WML gateway that operates to translate content and requests between WAP/WML and HTTP forms. It will be appreciated that a WAP/WML client may have a lower data rate than other devices for connecting to the internetwork 110, and that a WAP/WML

device may have other physical characteristics that differ from a personal computer client, such as a smaller screen size, limited audio output, and slower text input modalities. As such, separate content may be provided at an interactive product selector site for such a client 102.

An exemplary server 104 includes a processor, a memory (e.g. RAM), a bus which couples the processor and the memory, a mass storage device (e.g. a magnetic or optical disk) coupled to the processor and the memory through an I/O controller, and a network interface coupled to the processor and the memory. Servers may be clustered together to handle more client traffic, and may include separate servers for different functions such as a database server, an application server, and a Web presentation server. Such servers may further include one or more mass storage devices such as a disk farm or a redundant array of independent disk ("RAID") system for additional storage and data integrity. Read-only devices, such as compact disk drives and digital versatile disk drives, may also be connected to the servers. Suitable servers and mass storage devices are manufactured by, for example, Compaq, IBM, and Sun Microsystems. As used herein, the term

"server" is intended to refer to any of the above-described servers 104.

Focusing now on the internetwork 110, the presently preferred embodiment is the Internet. The structure of the Internet 110 is well known to those of ordinary skill in the art and includes a network backbone with networks branching from the backbone. These branches, in turn, have networks branching from them, and so on. The backbone and branches are connected by routers, bridges, switches, and other switching elements that operate to direct data through the internetwork 110. For a more detailed description of the structure and operation of the Internet 110, one may refer to "The Internet Complete Reference," by Harley Hahn and Rick Stout, published by McGraw-Hill, 1994. However, one may practice the present invention on a wide variety of communication networks. For example, the internetwork 110 can include interactive television networks, telephone networks, wireless data transmission systems, two-way cable systems, customized computer networks, interactive kiosk networks and automatic teller machine networks.

One embodiment of the internetwork 110 includes Internet service providers 108 offering dial-in service, such as Microsoft Network, America OnLine, Prodigy and CompuServe. It will be appreciated that the Internet service providers 108 may also include any computer system which can provide Internet access to a client 102. Of course, the Internet service providers 108 are optional, and in some cases, the clients 102 may have direct access to the Internet 110 through a dedicated DSL service, ISDN leased lines, T1 lines, digital satellite service, cable modem service, or any other high-speed connection. Any of these high-speed services may also be offered through one of the Internet service providers 108.

In its present deployment as the Internet 110, the internetwork 110 consists of a worldwide computer network that communicates using the well-defined Transmission Control Protocol ("TCP") and Internet Protocol ("IP") to provide transport and network services. Computer systems that are directly connected to the Internet 110 each have a unique IP address. The IP address consists of four one-byte numbers (although a planned expansion to sixteen bytes is underway with IPv6). The four bytes of the IP address are commonly written out separated by periods such as

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"209.67.50.253". To simplify Internet addressing, the Domain Name System ("DNS") was created. The DNS allows users to access Internet resources with a simpler alphanumeric naming system. A DNS name consists of a series of alphanumeric names separated by periods. For example, the name "www.mypersonaladvocate.com" corresponds to a particular IP address. When a domain name is used, the computer accesses a DNS server to obtain the explicit four-byte IP address.

To further define the resources on the Internet 110, the Uniform Resource Locator system was created. A Uniform Resource Locator ("URL") is a descriptor that specifically defines a type of Internet resource along with its location. URLs have the following format:

resource-type://domain.address/path-name

where *resource-type* defines the type of Internet resource.

Web documents are identified by the resource type "http" which indicates that the hypertext transfer protocol should be used to access the document. Other common resource types include "ftp" (file transmission protocol), "mailto" (send electronic mail), "file" (local file), and "telnet." The *domain.address* defines the domain name address of the computer that the resource is located on. Finally, the

using a scripting language such as JavaScript or Visual Basic Script. Browsers may further be enhanced with a variety of helper applications to interpret various media including still image formats such as JPEG and GIF, document formats such as PS and PDF, motion picture formats such as AVI and MPEG, and sound formats such as MP3 and MIDI. These media formats, along with a growing variety of proprietary media formats, may be used to enrich a user's interactive and audio-visual experience as each Web document is presented through the browser. The term "page" as used herein is intended to refer to the Web document described above, as well as any of the above-described functional or multimedia content associated with the Web document.

Figure 2 shows a block diagram of a preferred embodiment of a server. In this embodiment, the server 104 includes a presentation server 200, an application server 202, and a database server 204. The application server 202 is connected to the presentation server 200. The database server 204 is also connected to the presentation server 200 and the application server 202, and is further connected to a database 206 embodied on a mass storage device. The presentation server 200 includes a connection to the

active objects, hyperlinks, etc., which may be collectively viewed using a browser. Each page may consist of static content, i.e., an HTML text file and associated objects (*.avi, *.jpg, *.gif, etc.) stored on the presentation server 200, and may include active content including applets, scripts, and objects such as check boxes, drop-down lists, and the like. A page may be dynamically created in response to a particular client 102 request, including appropriate queries to the database server 204 for particular types of data to be included in a responsive page. It will be appreciated that accessing a page is more complex in practice, and includes, for example, a DNS request from the client 102 to a DNS server, receipt of an IP address by the client 102, formation of a TCP connection with a port at the indicated IP address, transmission of a GET command to the presentation server 200, dynamic page generation (if required), transmission of an HTML object, fetching additional objects referenced by the HTML object, and so forth.

The application server 202 provides the "back-end" functionality of the Web site, and includes connections to the presentation server 200 and the database server 204. In one embodiment, the presentation server 200 comprises an

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enterprise server, such as one available from Compaq Computer Corp., running the Microsoft Windows NT operating system. The back-end software is preferably implemented using pre-configured e-commerce software, such as that available from Pandesic, to provide back-end functionality including order processing, billing, inventory management, financial transactions, shipping instructions, and the like. The e-commerce software running on the application server 202 includes a software interface to the database server 204, as well as a software interface to the front end provided by the presentation server 200.

The database server 204 may be an enterprise server, such as one available from Compaq Computer Corp., running the Microsoft Windows NT operating system and software components for database management. Suitable databases are provided by, for example, Oracle, Sybase, and Informix. The database server 204 also includes one or more databases 206, typically embodied in a mass-storage device. The databases 206 may include, for example, sale item pricing information, mailing or e-mailing lists, purchase orders, customer information, product information, news items, and the templates used by the presentation server to dynamically generate pages. In operation, the database

management software running on the database server 204 receives properly formatted requests from the presentation server 200, or the application server 202. In response, the database management software reads data from, or writes data to, the databases 206, and generates responsive messages to the requesting server.

Figure 3 shows a home page according to the principles of the invention. It will be observed that the home page 300 relates generally to the topic of shopping, and includes a number of categories 302, which may be shopping categories from which a user may select. A site search engine 304 may be provided, along with links 306 to product reviews, product support, a product browser, a comments site, an ordering site for ordering products and reviewing orders to same, and contact information for the business providing the home page 300, or a business associated with the home page 300. The links 306 may also include links to any other resources that may be of interest or use to a customer/consumer.

Each shopping category 308 may be subdivided into one or more sub-categories 310. For example, the shopping category 308 entitled "Consumer Electronics" may be subdivided into a number of sub-categories 310, such as

and a user profile link 328 that permits a user to create and edit a personal profile. It will be appreciated that the user profile may be optional, and that in one embodiment, no user profile is required for an interactive product selector according to the invention.

The page 300 may be divided into a number of panels, such as a first panel 312, a second panel 314, and a third panel 316, with each panel dedicated to some portion of content. According to the principles of the invention, each panel 312, 314, 316 may be separately accessed by a server, such that portions of the content of the page 300 may be updated without requiring a new page to be transmitted to the client. In one embodiment, panels are defined using HTML frames. In one embodiment, panels are defined divisions that communicate data and program controls between a client and a server using, for example, JavaScript functions.

Figure 4 shows a product selection page according to the principles of the invention. The product selection page 400 relates generally to the selection of features relating to a product, in this case, a personal digital assistant. The product selection page 400 may include features from the home page 300, such as those features

shown in the first panel 312 and the third panel 316 of the home page 300. In one embodiment, the second panel 314 may be updated within the originally presented home page 300, thus providing the product selection page 400 without requiring any HTTP navigation to a new page from a client. The product selection page 400 may include one or more screen controls, such as check boxes 402, radio buttons 404 (which may provide for mutually exclusive selection or inclusive selection), and text boxes 406, each corresponding to a particular product feature. The features may be subjective, i.e., relating to stylistic features, general statements of functionality, and the like, or the features may be objective, i.e., requires an Infrared port, etc. The page 400 may also allow alphanumeric or range inputs, such as a user specified maximum price for the product.

In the exemplary product selection page 400 of Fig. 4, product criteria, or features, are displayed for a personal digital assistant ("PDA"). As seen in Fig. 4, a user may select a data entry method, including a stylus pen or a keyboard, optional color screen through a yes and a no radio button, required software, including an address book, a spreadsheet, e-mail/fax capability, a notepad or word

processor, web browsing, voice recognition, a scheduler, and a database. A user may also select an optional modem (yes or no selection), optional rechargeable batteries (yes or no selection), screen resolution, including high, medium, or low, and a computer connection method, including docking station, serial cable, USB cable, or infrared connection. A user may enter a maximum price within a text box 406.

Figure 5 shows a product selection page according to the principles of the invention. It will be observed that the page 500 of Fig. 5 is identical to the page 400 of Fig. 4, except that a radio button 502 labeled "keyboard" has been selected by a user. In response to this selection, information concerning keyboards (and a comparison to a second selection "stylus pen" for the same product criterion ("data entry method")) is provided in a feature description panel 504 on the right side of the page 500. The text may include various comments, set of by bullets. For example, upon selection of the keyboard, the text in the feature description panel 504 may read:

- Most palm size PDA's use a stylus pen to enter information. The stylus pen enters information by writing on the PDA's display screen.
- A keyboard will increase the size of the PDA.
- If you desire the smallest possible PDA then consider choosing one that utilizes a stylus pen.

product price as a product criterion. A user activate a product refinement link 622 to select a product that most closely suits the users criteria. Each product may be a separate hyperlink, activation of which adjusts a search to more closely match the criteria of the selected product. A back hyperlink 624 may be provided so that a user may return to the previous page. A link to a fulfillment page may also be provided, through which a customer may order a product that has been identified using the product selector. In one embodiment, the fulfillment page may be accessed by a hyperlink for the price 610.

Figure 7 shows a search refinement page according to the invention. The search refinement page 700 may be used to refine a product selection. The search refinement page 700 may be accessed through, for example, the search refinement link 622 of Fig. 6. The page 700 may include a name 702 and a picture 704 of a product used as a basis for refining the product selection. The page 700 may include instructions 706 for a user in refining a product selection. The page 700 may include a product criterion 708, such as a processor speed, a ROM size, a RAM size, a display resolution, a display type (monochrome, color, etc.; touch sensitive), a number a gray shades, number of

serial ports, number and type of other ports, type of modem, and the like. For each product criterion 708, a value 710 may be displayed. For example, an amount of ROM may be two megabytes and an amount of RAM may be two megabytes. For each product criterion 708, a user taste 712 may be specified using a checkbox. The checkbox may signify that a user dislikes a value 710 for a product criterion 708, or the checkbox may signify that a user likes a value 710 for a product criterion 708. Where a range of values 710 is available for a product criterion 708, a user may specify a desired range 714. For example, a user may signify with a checkbox that the user dislikes a sixteen megahertz processor, and may indicate as well that a faster processor is desired.

Fuzzy logic may be used to generate a product set based upon the user requirements and subjective tastes submitted during product selection. A fuzzy logic set is a group of objects in which the distinction between members of the set and members not belonging to the set is not precise. Fuzzy logic allows objects to be assigned a degree of membership to a set rather than a simple assignment of group inclusion or exclusion. In other words, instead of determining whether $x=y$, fuzzy logic can make a

determination that x is n degree of y . Alongside the capacity of fuzzy logic to describe the degree of set membership for an object, fuzzy logic can also make inferences based upon imprecise data.

For example, within an interactive product selector according to the invention, the user may be asked for a preference concerning a data input method for a handheld computer. The options may stylus and keyboard. The user may choose keyboard and then revise his selection to stylus after reading within the within a feature description panel that a keyboard increases the size of a handheld computer. Hence, a tradeoff has been made. The system, however, when producing a product set, will rank products with a stylus highest, followed by handheld computers that have a screen-based rendering of a keyboard that is used in conjunction with a stylus. The handheld computer would still be small, smallness being an inferred preference given that the user revised his product criterion selection based upon the information received during product selection, yet still have a keyboard feature which was the preference captured during the initial criterion selection. Handheld computers that have only a traditional keyboard may be ranked lowest.

Using fuzzy logic, a system according to the invention may analyze all of the potential members of the product set and create a product set optimized to the user's needs and subjective tastes as well as the limitations of available products. It will be appreciated that fuzzy logic may be applied to a number of product selection steps to optimize a product set. For example, criteria may be weighted according to the order in which they are selected, whether they have been changed, how they have been refined in the search refinement page 700, what information was provided to a user before selections were changed, and any other information that might be gathered from a user during a user selection process. By gathering data in this manner, a highly optimized product set may be obtained without requiring, for example, a user profile or explicit trade-offs that might otherwise interfere with a user's selection experience.

For example, an embodiment of the methods and systems of the invention can include a Fuzzy Logic Engine (FLE) that can evaluate a user requirements against available products or services to generate product or service recommendations most closely matching the user requirements. Those with ordinary skill in the art will

recognize that the use of the word user, consumer, etc., for the illustrated embodiments, can be understood as information from a client as received by a server. In an embodiment, the FLE functionality can be implemented on the server to receive input from the client in the form of user requirements, and provide output to the client in the form of product recommendations as shall be discussed further herein, although such an example configuration of implementation is provided for illustration and not limitation.

In an embodiment, a FLE can determine user requirements by explicitly measuring the user's actions that can indicate a requirement of the user regarding the product, service, etc., and implicitly measuring and/or inferring user requirements by analyzing a user's information gathering and/or product or service requirement selection process.

Referring back to FIG. 6, it was explained that radio buttons and/or check box items can appear on the page and allow the consumer to select different options as presented by the radio buttons and/or check box items. Additionally, as previously indicated, different panels can appear as related to the radio button and/or check box options

selected by the consumer. It is anticipated that some consumers or users may survey different radio button and/or check box options to gather information about a product, before selecting the "Show me all the products..." option as shown in FIG. 6. In one embodiment of the FLE, therefore, it is anticipated that consumers may initially select those options most important to them, and select subsequent product features in a decreasing order of importance. The order of selections can therefore be an indication of the user's product/service requirements, and the relative importance of the requirements can be associated to the order in which the requirements are researched. Accordingly, in this embodiment of the FLE, product selections are classified as initial option selections, revised option selections, or submitted option selections.

Initial option selections, revised option selections, and submitted option selections can be defined with respect to a purchase decision question. For the illustrated embodiments, a purchase decision question (PDQ) can generally be defined as a question presented to the user or consumer via the web page, wherein the question is based on the item, service, product, etc., for which the consumer is seeking information. For example, referring back to FIG.

4, item 404, "Need a color screen?", is a PDQ having a radio button format. Other illustrated PDQs are in the form of check boxes. In the illustrated embodiments, text boxes do not provide option information and are thus not considered within the definition of PDQs, although those with ordinary skill in the art will recognize that the invention herein is not limited to the format of the PDQs and other formats can be employed without departing from the scope of the invention.

In the FLE embodiment presented herein, in the case of radio buttons, initial option selections can be defined as those option selections (i.e., radio buttons selections) that the user initially selects within a purchase decision question. Additionally, in the case of check box selections, initial option selections can be those check boxes presented to the consumer by the system with a check or selection indicator, whereby the user initially removes the indicator and does not thereafter alter the indicator until the user selects "Show me all products..." In an embodiment, initial option selections for check box PDQs can also include those options that are presented to the user as unchecked, wherein the user initially checks the

option and thereafter does not alter the selection until the user selects "Show me all the products..."

Similarly, in the FLE embodiment presented herein, submitted option selections can encompass the status of those radio button and/or check box options that are present when the consumer selects "Show me all the products..." In the illustrated embodiments, the submitted option selections include information regarding checked and unchecked options when the "Show me all the products..." selection is made.

Alternately, in the FLE embodiment presented herein, revised option selections can include those radio buttons and/or check boxes that are not the initial product selections and are not the submitted options selections, but were otherwise surveyed by the user between the initial option selection and the selection of "Show me all the products..."

In the illustrated embodiments, for a user or consumer, the FLE creates multiple, individual fuzzy logic sets from the multiple PDQs and thereafter creates a master fuzzy set from the multiple individual sets. Although in an embodiment, each PDQ relates to an individual fuzzy set that may be a basis for the master fuzzy set, those with

ordinary skill in the art will recognize that a master fuzzy set may be derived in many different ways and in some embodiments, all PDQs may not generate an individual fuzzy set or otherwise contribute to the master fuzzy set, wherein all such embodiments remain within the scope of the invention.

Individual fuzzy sets can be formed by ranking or otherwise assigning a membership grade to the PDQ options and selections; and in the illustrated embodiments, the submitted option for a given PDQ, that can otherwise be inferred to indicate a priority or highest option for the user, can be assigned the "highest" membership grade of 1.0, wherein membership grades can range between 0.0 and 1.0. In an embodiment, there are eleven membership grades between 0.0 and 1.0 in 0.1 increments, however such an example is merely provided for illustration and not limitation.

In the illustrated embodiments, if no option selections are made for a PDQ, all option selections associated with that PDQ are assigned a membership grade of 1.0.

Because an initial option selection can indicate a highly, if not most desired product/service feature for the

user, notwithstanding additional information that may cause the user to otherwise compromise the feature, in the illustrated embodiments, initial option selections receive membership grades of 0.9.

In the illustrated systems, revised option selections can be assigned membership grades based on the order in which the revised option selections occurred with a PDQ. For example, if a user is provided with a radio button PDQ for camcorders that provides the user with options of "Hi-8", "S-VHS", "VHS-C", and "Digital8", and the user selects radio buttons for in the order provided herein, before pressing "Show me all the products...", the membership grades for this PDQ can be presented as shown in Table 1.

Table 1: Membership Grades for Camcorder Example

Option Selection	Membership Grade
Hi-8 (Initial Option Selection)	0.9
S-VHS (First Revised Option Selection)	0.8
VHS-C (Second Revised Option Selection)	0.7

Digital8 (Submitted Option Selection)	1.0
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As Table 1 indicates, in the illustrated embodiments, the submitted option selection is assigned a membership grade of 1.0, the initial option selection has a membership grade of 0.9, and revised option selections are provided membership grades in decreasing value starting at 0.8 and decreasing by 0.1 for subsequent revisions. In an embodiment, the lowest membership grade is 0.0; and, if a user selects an option and later returns to that option, the illustrated systems can utilize the highest membership grade associated with the option, thereby disregarding subsequent selections of that option. For example, if a user shopping for camcorders is given options of "8mm, VHS, VHS-C, S-VHS, Hi-8, Digital, and MiniDisc" in a radio button PDQ, and the user makes the following option selections: 8mm, VHS, VHS-C, S-VHS, 8mm, Hi-8, Digital 8, VHS, Hi-8, Digital 8, S-VHS, VHS, MiniDisc, and "Show me all the products...", for the illustrated system, membership grades can be initially assigned as shown in Table 2, and filtered to be provided a final membership grade assignment as shown in Table 3 according to the convention enumerated

herein wherein the highest assigned membership grade attaches to the option selection. By eliminating the redundancy and/or promoting redundant option selections to the highest membership grade for that option selection, the FLE can preserve the importance of an option selection to the user relative to other option selections. One of ordinary skill in the art can recognize that a hierarchy of user preferences can be generated through the option selection order.

Table 2: Initial Membership Grades for Camcorder

Option Selection	Membership Grade
8 mm (Initial Option Selection)	0.9
VHS (First Revised Option Selection)	0.8
VHS-C (Second Revised Option Selection)	0.7
S-VHS (Third Revised Option Selection)	0.6
8mm (Fourth Revised Option Selection)	0.5

Option Selection	Membership Grade
Hi-8 (Fifth Revised Option Selection)	0.4
Digital 8 (Sixth Revised Option Selection)	0.3
VHS (Seventh Revised Option Selection)	0.2
Hi-8 (Eighth Revised Option Selection)	0.1
Digital8 (Ninth Revised Option Selection)	0.0
S-VHS (Tenth Revised Option Selection)	0.0
VHS (Eleventh Revised Option Selection)	0.0
MiniDisc (Submitted Option Selection)	1.0

Table 3: Finalized/Filtered Membership Grades for Camcorder Example of Table 2

Option Selection	Membership Grade
------------------	------------------

Option Selection	Membership Grade
8 mm (Initial Option Selection and Highest Assigned Membership Grade)	0.9
VHS (Highest Assigned Membership Grade for VHS)	0.8
VHS-C (Highest Assigned Membership Grade for VHS-C)	0.7
S-VHS (Highest Assigned Membership Grade for S-VHS)	0.6
Hi-8 (Highest Assigned Membership Grade for Hi-8 of .4)	0.4
Digital 8 (Highest Assigned Membership Grade for Digital 8 of .3)	0.3
MiniDisc (Submitted option selection)	1.0

003TET 0643E450

In the illustrated systems, a positive integer N can be designated as the number of PDQs presented to a user for a product/service. The illustrated FLE scales membership grades associated with a given product/service feature by a factor of $(1/N)$ when the membership grade is less than 1.0. This scaling can be performed to provide a relative comparison between products/services having respectively greater numbers of attributes satisfying a consumer's selections, to products/services having respectively fewer numbers of consumer attributes wherein those fewer attributes may otherwise have comparatively greater fuzzy logic membership grades. Once the membership grades with a product/service's features are scaled, the membership grades for the product/service's features can be averaged to provide a single, master membership grade for the product/service. In the illustrated embodiment, membership grades are rounded to the nearest one-tenth.

For the illustrated FLE, products/services having a master fuzzy set membership grade of 1.0 satisfy all user requirements, while master fuzzy set membership grades between 0.1 and 0.9 represent products/services partially satisfying user requirements, and master fuzzy set

membership grades of 0.0 indicate products/services that do not have any features that the user designated in the PDQs.

The illustrated systems' FLE provides the master fuzzy set membership grades to the user via the web page. The master membership grades can be categorized and presented by degree of satisfying the user's product/service requirements, and wherein two or more products/services maintain equivalent master fuzzy set membership grades, in the illustrated systems, equal membership grade product/services can be distinguished by customer feedback ratings for the respective products. Those with ordinary skill in the art will recognize that there can be many methods of categorizing the master fuzzy set membership grades, and alternate methods of determining priority for multiple products/services with the same master membership grade, and the invention herein is not limited by such techniques or methods.

The illustrated systems present products/services with a master fuzzy set membership grade of 1.0 for the respective category of product, with an indication that the products satisfy all of the user requirements. For example, a statement indicating "The following products [services] meet all the requirements you specified:" can be

Those with ordinary skill in the art will recognize that the presentation of products/services and associated master fuzzy set membership grades can be coordinated with the information described herein with reference to FIG. 8. Additionally, although in an embodiment, the FLE can be implemented on a server with master fuzzy membership grade results and/or corresponding information presented to the client, although such configuration is provided for illustration and not limitation.

Figure 8 shows a process for selecting products according to the principles of the invention. Those steps of the process 800 appearing on the left-hand side may occur on a client device. Those steps of the process 800 appearing on the right-hand side may occur on a server. It will be appreciated from the foregoing that, although this represents an embodiment of a client/server process according to the invention, other arrangements of client and server functionality are possible according to the invention. And specific steps of the following process may occur on a client, a server, or both, or the entire process may be usefully employed in a non-client/server environment.

005121" 6643E460

In step 802 of the process 800, a user selects a category and, if appropriate, a subcategory. The category may be any category of good or service such as those described in this description. The selection may be transmitted to the server by explicit action of a user at the client, such as selecting a link from a list of possible categories.

In step 804, a server may generate product criteria in response to the selection of step 802. This may include accessing a product database where products and product information are stored. The product database may include, for each product category, one or more product criteria. For each product criterion, the database may include a question associated with the criterion, a plurality of options for the criterion, a control for selecting one of the plurality of options, selection guidance for each one of the plurality of options, and links to next criteria associated with each one of the plurality of options. The question may include ASCII text, or some other representation of a question that is stored in a manner that may be presented to a human user at a client, and may prompt the user to select one of the plurality of options. The control may include code for rendering a control, or

may specify any form of control that may be handled by the client, and may include, for example, a text box, a radio button, a drop-down list, one or more checkboxes, a scroll box, a slider, a dial, and the like. While use of these controls is known for, for example, Windows clients, other custom controls or other physical or graphical user interface controls may be defined for a client and used according to the principles of the invention. Selection guidance may include text of guidance for presentation to a user, along with display parameters such as a location within a page where the guidance is to be displayed, or the selection guidance may include a link or pointer to a location where the text and display parameters are stored. Other display parameters may include font size, formatting, borders, and the like. The links to other questions may be used to dynamically generate a series of questions in response to those criteria specified by a user at any time during the interactive product selection process. An example is provide below of information stored in a product database for a television:

product category:	television
criterion:	screen size
question:	What size screen are you looking for?
options:	Under 13", 13"-20", 21"-28", 29"-35",
over 35"	
control:	radio button

guidance: [guidance for each option - see example below]

next criteria: [links to proceeding criteria and questions for each option]

A narrative form of the information stored in the product database is presented below as a more detailed example of a television selection process. All of the following information may be transmitted from a server to a client in a single transfer for subsequent interpretation by java script or some other event handler on the client side, or the information may be transmitted on an as need basis when, for example, particular options are selected:

[Under 13", 13"-20", 21"-28", 29"-35", over 35"] -
Checkbox

{Under 13"} Info-panel name = "Screen Size"

Give under 13" and good for children's bedrooms and
smaller screen sizes. Ideal for rooms with lower
ceiling heights.
By selecting this option, we will limit your
purchase decisions on questions to those relating to
portable TVs.

{13"-20"} Info-panel name = "Screen Size"

Give in this range are good for home offices, dorm
rooms and play rooms.
Smaller screen sizes. Ideal for rooms with lower
ceiling heights.

{21"-28"} Info-panel name = "Screen Size"

Give in this range are good for home offices, dorm
rooms and play rooms.
One 30" size and weight is ideal. It is recommended
that a stand be used for sizes over 25".
Placing a heavy stand on a desk or table is not
recommended.

```
{29"-35"} Info-panel name = "Screen Size"
```

```
{Over 35"} Info-panel name = "Screen Size"
```

[HDTV, SDTV and standard]-Checkbox

```
{HDTV} Info-panel name = "TV Type"
```

```
{SDTV} Info-panel name = "TV Type"
```

```
{Standard} Info-panel name = "TV Type"
```

Standard, Flat Screen]-Checkbox
 {Standard} Info-panel name = "Screen Type"

Standard, Flat Screen]-Checkbox

{Standard} Info-panel name = "Screen Type"

Standard, Flat Screen]-Checkbox
 {Standard} Info-panel name = "Screen Type"

{Flat Screen} Info-panel name = "Screen Type"

{Flat Screen} Info-panel name = "Screen Type"

{Flat Screen} Info-panel name = "Screen Type"

[PIP, Comb Filters, S-Video ready, Component Video A/V Input/Outputs, Scan velocity modulation, 16:9 Aspect Ratio]-Checkbox

{PIP} Info-panel name = "Added Features"

PIP (Picture in Picture) allows you to watch two different video sources at the same time. One source is the main picture, and the other is a smaller picture that appears in the corner of the screen. PIP is useful for watching a second video source while you are watching a first video source.

Some PIP features include: PIP size, PIP position, PIP aspect ratio, PIP contrast, PIP brightness, PIP color, PIP volume, PIP mute, PIP freeze, PIP still, PIP play, PIP stop, PIP reset, PIP help.

{ Comb Filters} Info-panel name = "Added Features"

Comb filters are used to remove horizontal lines from video signals. These lines are caused by the way that video signals are transmitted. Comb filters are used to remove these lines and make the picture look better.

{S-Video} Info-panel name = "Added Features"

S-Video is a type of video signal that provides better picture quality than standard video. It is used by many DVD players and other video equipment. S-Video is also used by many video cameras and video recorders.

{Component Video A/V Input/Outputs} Info-panel name = "Added Features"

Component video is a type of video signal that provides better picture quality than standard video. It is used by many DVD players and other video equipment. Component video is also used by many video cameras and video recorders.

{Scan Velocity Modulation} Info-panel name = "Added Features"

Scan velocity modulation is a feature that allows you to adjust the speed at which the video signal is scanned. This feature is used to improve the picture quality of video signals that are being scanned at a slow rate.

{16:9 Aspect Ratio} Info-panel name = "Added Features"

16:9 Aspect Ratio is a feature that allows you to adjust the aspect ratio of the video signal. This feature is used to improve the picture quality of video signals that are being displayed on a 16:9 aspect ratio screen.

[Stereo Sound, Surround Sound, Front A/V Jacks, Dual-Antenna Inputs, Parental Lock/ V-Chip, Cable-ready]-Checkbox

{Stereo Sound} Info-panel name = "Added Features"

{Surround Sound} Info-panel name = "Added Features"

{ Front A/V Jacks} Info-panel name = "Added Features".

{ Dual-Antenna Inputs} Info-panel name = "Added Features"

{Notch Filter} Info-panel name = "Added Features"

{Invar Shadow Masks} Info-panel name = "Added Features"

{V-Chip and Parental Lock} Info-panel name = "Added Features"

{Cable-ready TV} Info-panel name = "Added Features"

Universal remotes allow you to control cable-ready TV's. This is used for a cable box. However, some remotes can be used to control some cable-ready TV's.

What kind of remote control do you want?

[Standard, Universal, Learning]-Checkbox

{Standard} Info-panel name = "Remote Type"

Standard remotes only control standard TV's. They control standard audio features. If you plan on adding components, it might be better to look into TV's which either have Universal or Learning remotes.

{Universal} Info-panel name = "Remote Type"

Universal remotes can control either TV's or video devices. Cable boxes, VCR's, etc. If you plan on adding components, it might be better to look into TV's which either have Universal or Learning remotes.

{Learning} Info-panel name = "Remote Type"

Learning remotes allow you to learn the TV's remote. This codes for other components. If you plan on adding components, it might be better to look into TV's which either have Universal or Learning remotes.

What is this information used for? How often you want to look

When information is provided for one of the options, other criteria and questions may be changed and/or reordered. For example, where question 1 above is answered by selecting a screen under 13", questions 2, 3, and 6 may be eliminated completely. Question 4 may have modified options and be renumbered to question 2. Question 5 may have its options changed and may be renumbered to question 3. This reordering may be controlled by information stored

within the product database, or may be controlled by application logic on the server side or the client side of the interactive product selector. Where the information to control question alterations is stored within the product database, it may be transferred to the client when a first question is transferred, or it may be transmitted when an option is specified at the client. The following is an example of the order of questions which may result from a user selection of screen under 13":

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

[S-Video ready, Component Video A/V Input/Outputs, 16:9 Aspect Ratio]-Checkbox
 {S-Video} Info-panel name = "Added Features"

questions are displayed may be provided by the server and passed to, for example, JavaScript event handlers on the client side. Control may be directed by specifying an ordered list of questions, with display of the questions handled autonomously by the page, or control may be directed by specifying which questions should be visible and where they should appear within the page.

Returning to the process 800 of Fig. 8, once product criteria have been generated in step 804, the process 800 may proceed to step 806 where a user may specify an option for a product criterion. This may be performed using, for example, the control and options provided from the product database. An option may also be presented to a client as, for example, a hyperlink.

When a user specifies an option, the process 800 may proceed to step 808 where criterion information is generated for the option. In an embodiment where selection guidance has been transmitted to the client, this step may include displaying the selection guidance. Where selection guidance information resides on the server within the product database, the page in which the product criterion and options are displayed may generate a request to the server for the selection guidance. The selection guidance

information may then be transmitted from the server to the client where it may be placed in a panel within the page.

Additional information may be generated in response to an option specified in step 806. For example, a product set may be dynamically maintained, and the number of products within the product set may be updated in the page each time that an option is specified or revised for a product criterion. In this manner, a user may continue specifying options until the user determines that a manageable number of products are in the product set, for example, a sufficiently small number of products for the user to review each product of the product set individually. As described herein, the product set may also be revised through an application of fuzzy logic to the options specified and the order or manner in which they were specified and/or revised, including the implementation, for example, of the FLE presented herein.

In step 810, a user at the client may review information for an option. Upon reviewing information for the option, such as the selection guidance information, the user may choose to revise the choice, as shown in step 812, and return to step 806 where a new option is specified for the product criterion. The user may then submit the

logic may reduce the weight of the previous option rather than deterministically removing all products with the previous option from the product set. In an alternative embodiment, the application logic may infer that the previous option is disliked by a user, and apply a strong negative weight to the previous option, such that products with options similar to the previous option are also removed from a product set. Any such weighting or other decision-making may be implemented in the application logic used to generate a product set.

When a form is submitted in step 814, a product set may be generated, as shown in step 816. It will be appreciated that not all product criteria need to be specified for a form to be submitted. For example, a user may specify only those options that are important to the user, or the user may continue to specify options until the number of products in the product set drops below some number. Generating a product set according to step 816 may include collection of information for presentation at the client, such as product reviews, product ratings, prices, and any other information that may be relevant to a consumer of the product.

In step 818, the product set is displayed to a user. The display of a product set may include, for example, a page such as the page 600 shown in Fig. 6.

Figure 9 shows a product set generation process according to the principles of the invention. As shown in Fig. 9, a product set generation process 900 may be used to prioritize and constrain a product set before the product set is provided for display to a user. In step 902, a form is submitted that includes all options specified by a user. The form may be, for example, an HTML form, or any other form or other medium for communicating data to the product set generation process 900.

In step 904, a preprocessed product set is assembled. The preprocessed product set may be generated by, for example, filtering a database of products with suitable queries.

In step 906, the preprocessed product set is checked to determine whether the set contains any members. If no members are contained in the preprocessed product set, then the process 900 may proceed to step 908 where a message is generated. The message may be text indicating that no products exist for the presently selected options, and may include formatting or other information used to control

display of the message at a client device. If there are one or more products in the preprocessed product set, then the process 900 may proceed to step 910.

In step 910, a sorting algorithm is applied to the preprocessed product set to generate a sorted product set that establishes an order in which the product set will be displayed to a user. This may include a weighting of various options selected by a user, with each option being provided a weight according to, for example, an order in which the option was selected, or a fuzzy logic weighting using membership grades and/or scaling such as that described above. The weighted options may then be added together to generate a score for each product. The inputs to, or outputs from, the fuzzy logic system described above may be used during sorting of the preprocessed product set. Sorting may instead be performed according to other factors. For example, the product set may be sorted according to manufacturer, consumer rating, or price. In addition, several tiers of sorting may be applied, so that the list is sort first according to how well products have met user-specified options, e.g., by the score for each product, and then by price for those products having equal scores. It will be appreciated that the above examples are

not exhaustive, and that other sorting algorithms or procedures may be used with an interactive product selector according to the principles of the invention.

In step 912, a price threshold may be applied to the sorted product set. The price threshold may be, for example, a price threshold entered into a textbox such as the textbox 406 shown in Fig. 4. The product set may be filtered to remove those products having prices above the price threshold. Other filtering mechanisms may be used to produce the product set. For example, the product set may be limited, by user specification or otherwise, to a maximum number of products. After the threshold has been applied, the product set may be returned, as shown in step 914. Where a user is at a remote, client device, this may include transmitting the product set over a network to the client device. In step 914, the product set may also be formatted for display by a client device.

It will be appreciated that, although each of the steps in Figs. 8-9 may be associated with one of the user, the client system, and the server system, different portions of the process may be performed at different locations. Furthermore, certain steps may be added or omitted without departing from the scope of the invention.

Each of the steps in Figs. 8-9 may be implemented through one or more programming languages suitable to a networked, client/server environment, or to any other environment or platform on which the interactive product selector might be deployed. In one embodiment, the product selector uses HTML or XML pages containing Java Server Page and Java Script elements. The server system may be multi-tiered, including a database server, a business logic server, and a presentation server. The business logic may be implemented as Java objects.

While the pages and selection processes shown above have related to selection of consumer goods including personal digital assistants and televisions, it will be appreciated that different products, including any goods or services, may be selected using the above system. In one embodiment, a financial instrument selector may be provided. Categories of financial instruments may include, for example, equities, bonds, mutual funds, money market funds, and the like. A selector may be provided for choosing from among these categories using, for example, risk, taxation, rate of return, investment objectives, liquidation scenarios (e.g., retirement, home purchase, 5 years, 10 years, etc.), and the like. Within each

category, further criteria may be provided. For example, with mutual fund selection, criteria may include sectors, historical rate of return, load or fees, size of fund, fund objectives, and the like. For equities, the selector may include criteria for price, price/earnings ratio, historical and/or projected growth rates, market capitalization, analyst ratings, and any other information, which might be used by an investor. For each selection, guidance may be provided concerning that selection, and changes in selections will also be tracked so that they may be used to provide product sets responsive to a user's interests or concerns. During the selection process, a second panel may be dynamically updated to show the user the number of selections conforming to the user's criteria.

Those with ordinary skill in the art will recognize that the systems and methods presented herein can be applied to products, services, etc, and therefore the use of the word "product", "products", etc., can be understood herein to include products and services of all types.

One advantage of the present invention over the prior art is the implementation of a fuzzy logic engine for interactive product selection.

What has thus been described are methods and systems for a fuzzy logic engine (FLE) for an interactive product selector. In an embodiment, the interactive product selector provides a user with purchase decision questions (PDQs) regarding a product/service specified by the user. The PDQs can attempt to measure the user's product/service requirements. In an embodiment, the PDQs can be presented in radio button or check-box format, and as the user selects different options within the radio button or check-box PDQs, information is provided to the user and the options are recorded or otherwise tracked by the FLE. The FLE computes individual fuzzy sets for the PDQs according to the user's option chronology, and assigns membership grades to individual options. In an embodiment, the individual membership grades are associated with products/services based on feature, scaled, and thereafter averaged to compute a master fuzzy membership grade for a product/service. Higher master fuzzy membership grades can indicate a product/service more closely related to the user's requirements. The user can be presented with products/services in descending order of master fuzzy membership grade.

Many additional changes in the details, materials, steps and arrangement of parts, herein described and

illustrated to explain the nature of the invention, may be made by those skilled in the art within the principle and scope of the invention. Accordingly, it will be understood that the invention is not to be limited to the embodiments disclosed herein, may be practiced otherwise than specifically described, and is to be understood from the following claims, that are to be interpreted as broadly as allowed under the law.